



Arriving Financially Safe... so that entrepreneurs can grow their enterprise!

DCV's Simple 7-Steps to Successful Funding

1. Introduction to DCV Team Member (Free)

Discuss goals and objectives; Describe DCV process
Email completed assessment documents to DCV
Personal Financial Statement
Statement of Personal History
Last year's tax return
Resume
Personal Income & Expense Analysis
Credit Report

2. Underwriting (only 24 - 48 hours) (Free)

3. Assessment Call (Free)

Discuss project updates and timing; review of criteria that's used in underwriting
Multi-Unit affirmations
Qualification review
Qualified - DCV guarantees financing; contract offered
Not qualified "yet" - strategy discussed to become qualified

4. DCV Engaged by Client: Master Services Agreement Received

Set up Weekly Status Calls; Email Welcome Packet (working documents)
Begin writing Executive Level Business Plan

5. Business Plan Writing and Process

Review with client to verify complete comprehension
Document production of documents from client for lender requirements

6. Lender Presentations

Coordinate with franchise production team and/or real estate on timing
Lender's Expression of Interest
Lender's Commitment

7. Move to Closing/Funding



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